



January 2, 2018

Subject: Columbia River Pilot Launch Astoria, OR

TO OUR VALUED CUSTOMERS,

This letter is to announce a rate adjustment, effective January 1st, 2018: the new launch fee will be \$700 per round trip, subject to a fuel surcharge based on a fuel price of \$2.00/ per gallon with a 20% minimum Fuel Surcharge.

All terms and conditions outlined in our most current "Schedule of Rates and Terms, Columbia & Willamette River Port Areas" are applicable to this rate letter.

We look forward to continuing to provide a safe working environment for all Columbia River Bar and River Pilots for many years to come.

Sincerely,

A stylized, handwritten signature in black ink, appearing to read "Bo".

Bo McCall
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